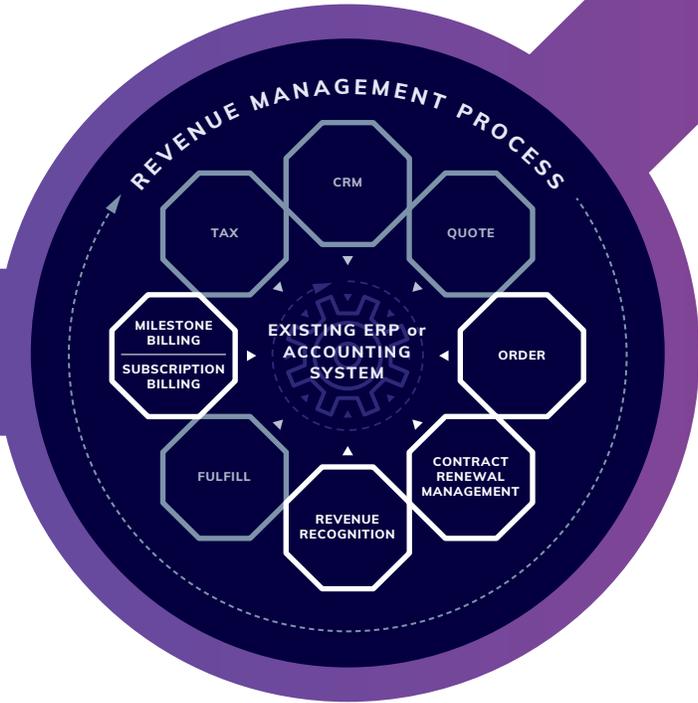


One Solution to Streamline the Complexity of Today's Billing and Revenue Recognition



To keep pace with the increasing complexities of modern revenue management, many organizations are augmenting their large core business systems with manual operations or customizations. These short-term workarounds increase the potential for errors and inefficiencies. Today, organizations need purpose-built solutions that reflect proper accounting processes, seamlessly integrate with their existing technology, and introduce a high level of automation.

SOFTRAX is the industry's only solution that pairs complex subscription and milestone billing with enterprise-level revenue recognition capabilities in a single multi-tenant cloud system.

With this unmatched solution, SOFTRAX automates the mundane workflows of modern billing and revenue recognition, so you are free to focus your skills on strategic analytical tasks while day-to-day tactical functions are automatically handled efficiently and accurately.

SOFTRAX is the industry's only solution to combine complex order entry, multiple forms of billing, contract renewal management, and revenue recognition that can be deployed as independent modules or as a single cloud-based system. This end-to-end solution mirrors your corporate accounting workflow and simplifies the entire revenue management process without spreadsheets, customizations, or large system rip and replace.

SOFTRAX is introducing a powerful new approach to revenue management that couples best-in-class revenue recognition functionality for subscription-based business models while retaining the ability to support one-time/milestone and renewal billing models.



Billing Manager

SOFTRAX Billing Manager seamlessly integrates sophisticated order entry capabilities and robust billing functionality with in-depth information about contracts and related records. Now your billing activity is always synchronized with the latest changes and amendments to a contract's key elements.

- Supports separation of the order-to-cash and order-to-revenue recognition processes.
- Take total control over subscription, transaction, and usage billing models.
- Implement sophisticated subscription pricing models.
- Manage complex milestone-based billing schedules.
- Customize billing to your customers' needs.



Revenue Manager

SOFTRAX Revenue Manager gets you further down the path to back-office automation. This best-in-class solution functions as your revenue subledger and processes accounting information automatically to improve accuracy and efficiency.

- Automate revenue recognition processes to save hours on month-end close cycles.
- Eliminate costly accounting errors and accurately comply with all revenue recognition regulations.
- Avoid the pain and cost of large core system rip and replace with seamless ERP and CRM integration.

Real World Success

"Through an outstanding collaborative effort with the Softrax team, we improved our use of the SOFTRAX features and functionality that will help Epicor grow and scale its install base and recurring billing."

Fabian Dohmes
VP, Finance Operations | Epicor

"SOFTRAX is a win-win for us. We saw significant efficiency improvements within two weeks of go-live. We have dramatically increased our transaction volume through organic and M&A related growth without a need for increased headcount."

Corey Turner
Revenue Manager | Park Place Technologies

"SOFTRAX offers the flexibility to handle the various forms of complex billing and revenue recognition we require. SOFTRAX helps us maintain our controls at a system level, keep close times short, and avoid a need to scale human resources as our business has grown."

John Mathison
VP of Operations | 3M

Why SOFTRAX is the Right Solution.

Deep Industry Experience

SOFTRAX is the industry's only solutions provider with a breadth of expertise and functionality to handle complex order entry, subscription, milestone, and renewal billing as well as advanced revenue recognition on a single multi-tenant cloud platform.

Continuous Accounting

SOFTRAX delivers the only comprehensive, multi-tenant cloud solution that supports complex billing modules and revenue recognition under the ASC 606/FRS 15 standard. This unique system drives a high level of automation to advance back-office functionality toward continuous accounting.

Seamless Integration

SOFTRAX solutions feature seamless integration with all major ERP and CRM systems with zero customizations or spreadsheets. Now you can augment and extend core system capabilities, increase the value of established technology, and modernize operations without large platform customization or replacement.

Have Questions?

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